

ARE YOU LOOKING TO SERVE YOUR CUSTOMERS GLOBALLY?



GLOBALCARE
POWERED BY BLUESTAR

Our unique GlobalCare program allows our resellers to support their business around the globe.

Whether you need to ship products across the globe, find a partner in another country, or require support in another language, BlueStar can help.

We use our global network of offices, warehouses, local-based sales, support teams and 10.000+ partners around the world to support your needs.

Global requirements are managed separately from your day-to-day business, so if you have a requirement, ask your account manager to introduce you to the team.

Global Care projects can be combined with BlueStar Value Add Service programs like staging, kitting, or custom packing services.

WHAT IS A VALUE-ADDED DISTRIBUTOR?

A true VAD offers **top-notch pick, pack and ship services**, and provides programs and services that add value to the distributed solutions that **increase their value or worth**.

HOW DOES GLOBALCARE WORK?

- You **INFORM** us about the opportunity with all possible details of the project
- We **ANALYZE** the best route for the project
- We **ADVISE** you on cross border approval process with the vendors
- We **QUOTE** you, you **QUOTE** your end-user
- We **RECEIVE** your order
- We **PREPARE** your solution
- We **DEPLOY** your solutions across all final destinations, whether they are your customer's facilities or your own branches.

